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TRADE AGREEMENT BETWEEN THE ATHENS
AND WARSAW CHAMBERS OF COMMERCE

[Comment: The following information gives details about the trade
between Greece and Poland, as well as lists of goods exchanged and the
names and addresses of Polish import and export organizations involved.]

Following the announcement that a trade agreement was signed between the
Chamber of Commerce of Athens and the Chamber of Commerce of Warsaw on 22 October
1952, many meetings took place in the Athens Chamber of Commerce, as well as at
the Ministry of Trade, to find the most appropriate way of executing this agree-
ment in its entirety and in the shortest possible time.

The following persons participated at the meetings which took place in the
Athens Chamber of Commerce: K. Konstantinou, president; D. Golemis, vice-presi-
dent; A. Varvagiannis, general director; and St. Katsoulis, director of trade,
all representing the Athens Chamber of Commerce. Also participating were P. Lozos,
vice-president of the Piraeus Chamber of Industry and Commerce; N. Kostantinidis
and Skouteropoulos, counselors to the Piraeus Chamber of Industry and Commerce;
G. Papadimitrakopoulos and H. Toulaitos, president and vice-president, respectively,
of the Panhellenic Association of Exporters; G. Alamanis, president of the To-
bacco Trade Federation of Greece; and A. Bardas, representing the Association of
Greek Manufacturers. At the meetings which took place at the Ministry of Trade,
under the chairmanship of I. Paraskevopoulos, the former Minister of Trade, A.
Triantafyllis, General Director, and I. Ioannou, Director of the ministry, par-
ticipated, in addition to the persons mentioned above.

On 7 November 1952, the Athens Chamber of Commerce submitted a note to the
Ministry of Trade proposing that a special committee be formed to follow up the
execution of this agreement.

The note proposed that the committee be composed of the presidents, or their
alternates, of the Athens and Piraeus Chambers of Industry and Commerce, the Pan-
hellenic Association of Exporters, the Tobacco Trade Federation, the Association
of Greek Manufacturers, the General Director of Trade, and his alternate from
the Ministry of Trade.

- 1 -

25X1A

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Texts of the trade agreement were sent to the rest of the Chambers of Commerce and Industry of Greece, the Panhellenic Association of Exporters, the Tobacco Trade Federation of Greece, the Association of Greek Manufacturers, the Union of Trade Associations of Greece, the Trade Associations of Athens, Piraeus, and Salonica, and the Associations of Trade Representatives of these latter cities.

On 26 November 1952, Th. Kapsalis, Minister of Trade, in a note to the Athens Chamber of Commerce and Industry said that he agreed that a special committee should be set up to help carry out the trade agreement. He said that he was appointing Ioannis Ioannou, alternate General Director of the Ministry of Trade, as representative to the special committee and Efth. Anagnostopoulos, commercial advisor of the ministry, as his alternate.

The following tables give data on products to be exchanged between the two countries, as well as the lists of Polish import and export companies participating in the agreement:

Table 1. Exports From Greece to Poland

	<u>Tons</u>	<u>Dollars</u>
Tobacco		850,000
(on the condition that Greek tobacco will meet the quality demands of the Polish importers)		
Rice	500	
Wines and alcoholic beverages		25,000
Dried fruits	1,300	
Fresh fruits	700	
Edible olive oil	150	
Nut oil for industrial purposes	150	
Sponges	2	
Tannic extracts (Vallonea)	300	
Raw hides of small animals		200,000
Iron ore	50,000	
Zinc ore	2,000	
Pyrite	30,000	
Emery in powder form	300	
Cotton	600	
Cotton thread		400,000
Miscellaneous		300,000

- 2 -

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Table 2. Exports From Poland to Greece

	<u>Dollars</u>
Cattle products	200,000
Sugar	600,000
Eggs	200,000
Lumber (sawn)	750,000
Lumber for boxes	150,000
Boxes	100,000
Newsprint	200,000
Cigarette paper, wrapping paper, and other kinds of paper	100,000
Paper pulp	100,000
Coal	850,000
(on the condition that the Polish coal will meet the quality demands of the Greek importers)	
Zinc oxide	30,000
Carbonate of soda	100,000
Miscellaneous machines	250,000
Measuring devices (with the exception of hydrometers)	100,000
Miscellaneous textiles	50,000
Glassware, clayware, and porcelain goods	50,000
Miscellaneous	300,000

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Table 3. Polish Import Organizations

(Note: Except where otherwise indicated, telegraph addresses are the same as the organization names.)

The following Polish firms import the Greek products listed:

<u>Firm</u>	<u>Product</u>
Centralny Zarzad Przemyslu Tytoniowego (Central Administration of the Tobacco Industry) Nowy Swiat 4, Warsaw Telegraph address, Cenzatyt	Tobacco
DAISPO Filtrowa 61, Warsaw	Rice, edible olive oil, wines and alcoholic beverages, dried fruits, fresh fruits

- 3 -

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Table 3. (Contd)

<u>Firm</u>	<u>Product</u>
CIECH Jasna 10, Warsaw	Nut oil for industrial purposes, emery
VARIMEX Wilcza 50/52, Warsaw	Sponges
SKORIMPEX Piotrkowska 260, Lodz	Tannic extracts, hides of small animals
CENTROZAP Plehiszytowa 36, Katowice	Iron ore, pyrite
IMPEXMETAL Ligonia 7, Katowice	Zinc ore
TEXTILIMPORT 22 Lipca 24, Lodz	Cotton
CETEBE Narutowicza 13, Lodz	--

Table 4. Polish Export Organizations

(Note: Except where otherwise indicated, telegraph addresses are the same as the organization names.)

ANIMEX Pulawska 14, Warsaw	Cattle products, eggs
ROLIMPEX Hibnera 5, Warsaw	Sugar
PAGED Bracka 4, Warsaw	Lumber, lumber for boxes
PAPEXPORT Walpolna 50, Warsaw	Newsprint, cigarette paper, wrapping paper, other kinds of paper, paper pulp
Centrala Handlu Zagranicznego (Central Office of Foreign Trade) Kosciuszki 30, Katowice Telegraph address, Weglokoks	Coal
CIECH Jasna 10, Warsaw	Zinc oxide, carbonate of soda
METALEXPORT Mokotowska 49, Warsaw Telegraph address, Metalex.	Miscellaneous machines; measuring devices (with the exception of hydrometers)
CETEBE Narutowicza 13, Lodz	Miscellaneous textiles
MINEX Krodytowa 4, Warsaw	Glassware, clayware, and porcelain goods

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- 4 -

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